

# Optimal Dividends in Presence of Downside Risk

(joint work with Luis H. R. Alvarez E.)

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# Dividend Payout Problem

- Economic problem: in what way should a firm pay out dividends in order to maximize the expected present value of future dividends to shareholders?
- Mathematical problem: to determine the optimal control policy for a stochastically fluctuating process.
- Answers or at least partial answers are well known in cases when the underlying process is a *linear diffusion* or a *Lévy process* (arithmetic or exponential).
- But what about other jump diffusions?



# Downside Risk

- We consider *spectrally negative* jump diffusions, i.e. processes which have only downward jumps but increase continuously. These downward discontinuities represent the *downside risk*.
- Motivation for this model is twofold:
  - The markets tend to react to bad news more dramatically than to good news.
  - Principle of prudence: it is prudent to take into account the potential adverse events (say, instantaneous drops in asset value) and disregard uncertain future profits.



# Our Goal

- We shall state reasonably general sufficient conditions for the optimal singular stochastic dividend control to be a *barrier strategy* (except for a potential initial lump sum dividend at time 0).
- We will extend the representation of the value function in terms of the minimal increasing  $r$ -excessive map (known in linear diffusion case) to our setup.
- This result implies similar results and representations for the associated optimal impulse control (optimality of a target–trigger policy) and optimal stopping problems (optimality of a single threshold rule).



# Underlying Lévy Diffusion $X$

- The reservoir of assets from which dividends are paid out evolves on  $I := (0, \infty)$  according to

$$dX_{t-} = \mu(X_{t-})dt + \sigma(X_{t-})dW_t - \int_{(0,1)} X_{t-}z\tilde{N}(dt, dz), \quad (1)$$

$X_0 = x > 0$ , where  $\tilde{N}(dt, dz)$  is a compensated Poisson point process with characteristic measure  $\nu = \lambda \mathfrak{m}$ , and jump size distribution  $\mathfrak{m}$  has a continuous density.

- $\mu \in C^1$  and  $\sigma > 0$  are assumed to satisfy the usual conditions for the existence of a strong solution.



# Assumptions on $X$

- The absence of speculative bubbles condition

$$\mathbb{E}_x \int_0^\infty e^{-rs} X_s ds < \infty, \quad (2)$$

where  $r > 0$  is the discount rate, is met.

- The boundaries 0 and  $\infty$  are natural for  $X$ , i.e. unattainable in finite time.
- $X$  is *regular* in the sense that for all  $x, y \in I$  it holds that  $\mathbb{P}_x(\tau_y < \infty) = 1$ , where  $\tau_y = \inf\{t > 0 : X_t \geq y\}$ .



# Infinitesimal Generator of $X$

- Operator coinciding with the infinitesimal generator of  $X$  is defined for  $f$  sufficiently smooth by

$$\begin{aligned}
 (\mathcal{G}f)(x) &= \frac{1}{2}\sigma^2(x)f''(x) + \mu(x)f'(x) + \\
 &+ \lambda \int_{(0,1)} \{f(x-xz) - f(x) + xzf'(x)\}m(dz).
 \end{aligned} \tag{3}$$

- We *assume* that there exists an increasing  $C^2$  solution  $\psi$  of  $\mathcal{G}_r\psi := \mathcal{G}\psi - r\psi = 0$  such that  $\psi(0) = 0$ .





Associated Continuous Diffusion  $\tilde{X}$ 

- We define an associated diffusion  $\tilde{X}$  by

$$d\tilde{X}_t = \tilde{\mu}(\tilde{X}_t)dt + \sigma(\tilde{X}_t)dW_t, \quad (4)$$

where  $\tilde{\mu}(x) = \mu(x) + \lambda x \cdot \int_{(0,1)} z m(dz) = \mu(x) + \lambda \bar{z}x$ .



# Controlled Dynamics

- The controlled cash flow dynamics  $X_t^D$  are characterized by the stochastic differential equation

$$dX_t^D = \mu(X_t^D)dt + \sigma(X_t^D)dW_t - \int_{(0,1)} X_t^D z \tilde{N}(dt, dz) - dD_t, \quad (5)$$

$X_{0-}^D = x$ , where  $D$  denotes the implemented dividend policy.

- A dividend payout strategy is *admissible* if it is non-negative, adapted, cádlág, and non-decreasing; the class of admissible policies is denoted by  $\mathcal{A}$ .



# Cash Flow Management Problem

- Objective is to solve the singular stochastic control problem

$$V_S(x) = \sup_{D \in \mathcal{A}} \mathbb{E}_x \int_0^{\tau_0^D} e^{-rs} dD_s, \quad (6)$$

where  $\tau_0^D = \inf\{t > 0 : X_t^D \leq 0\}$  denotes the lifetime of  $X^D$ .

- It is worth emphasizing that in our model liquidation is always the result of a control action (and, thus, *endogenous*), as the assumed boundary behavior of  $X$  implies that exogenous liquidation in finite time is not possible.



# Net Appreciation Rate

- Define the net appreciation rate  $\rho : I \rightarrow \mathbb{R}$  of the stock  $X$  as  $\rho(x) = \mu(x) - rx$  and assume throughout that it has a finite expected cumulative present value.
- This mapping plays a key role in the determination of the optimal payout policy and its value.



# Auxiliary Mappings

- define the  $C^1$  mappings  $H : I^2 \mapsto \mathbb{R}$  as

$$H(x, y) = \begin{cases} x - y + \frac{\psi(y)}{\psi'(y)} & x \geq y \\ \frac{\psi(x)}{\psi'(y)} & x < y. \end{cases} \quad (7)$$

- For a given fixed  $y \in I$  the function  $x \mapsto H(x, y)$  satisfies the variational equalities

$$\begin{aligned} (\mathcal{G}_r H)(x, y) &= 0, & x < y \\ \partial_x H(x, y) &= 1, & x \geq y. \end{aligned}$$



# A Crucial Uniqueness and Existence Result (Theorem 1)

## Theorem

*Assume that the net appreciation rate  $\rho(x)$  satisfies the limiting inequalities  $\lim_{x \rightarrow \infty} \rho(x) < 0 \leq \lim_{x \downarrow 0} \rho(x)$ , that there exists a unique threshold  $\hat{x} \in I$  such that  $\rho(x)$  is increasing on  $(0, \hat{x})$  and decreasing on  $(\hat{x}, \infty)$ , and that  $\rho(x)$  is concave on  $(\hat{x}, \infty)$ . Then equation  $\psi''(x) = 0$  has a unique root  $x^* \in (\hat{x}, \infty)$  so that  $\psi''(x) \begin{cases} \leq 0 \\ \geq 0 \end{cases}$  for  $x \begin{cases} \geq \\ \leq \end{cases} x^*$  and  $x^* = \operatorname{argmin}\{\psi'(x)\}$ .*



## Sketch of Proof (Existence)

- To prove existence, first establish local concavity of  $\psi(x)$  near the origin, then show that it cannot become convex on  $(0, \hat{x})$  and finally that it has to become convex before  $x_0 = \rho^{-1}(0)$ .
- To do this by contradiction, use the auxiliary quantity

$$I(x) = r(\psi(x) - x\psi'(x)) - \rho(x)\psi'(x) - J(x, \psi(x)), \quad (8)$$

where  $I(x) = \frac{1}{2}\sigma^2(x)\psi''(x)$ , and

$$J(x, \psi(x)) = \int_{(0,1)} \{\psi(x - xz) - \psi(x) + xz\psi'(x)\} \nu(dz). \quad (9)$$



## Sketch of Proof (Uniqueness)

- To establish uniqueness, consider the derivative of

$$\tilde{l}(x) = (r + \lambda) \left( \frac{\psi(x)}{S'(x)} - x \frac{\psi'(x)}{S'(x)} \right) - \tilde{\rho}(x) \frac{\psi'(x)}{S'(x)} - \tilde{J}(x), \quad (10)$$

where  $\tilde{l}(x) = \frac{\sigma^2(x)\psi''(x)}{2S'(x)}$ ,  $\tilde{\rho}(x) = \rho(x) - \lambda x(1 - \bar{z})$ ,

$S'(x) = \exp\left(-\int \frac{2\tilde{\mu}(x)dx}{\sigma^2(x)}\right)$  denotes the scale density of the associated diffusion  $\tilde{X}$ , and

$$\tilde{J}(x) = \int_{(0,1)} \frac{\psi(x(1-z))}{S'(x)} \nu(dz).$$

- Using concavity of  $\rho(x)$ , the fact that  $\tilde{l}'(x^*) > 0$  and Leibniz rule, show that once positive,  $\tilde{l}'(x)$  cannot turn negative on  $(x^*, \infty)$ .





# A Superharmonicity Theorem

## Theorem

Suppose that the assumptions of Theorem 1 are satisfied and define the function  $F : I \mapsto \mathbb{R}_+$  as  $F(x) = H(x, x^*)$ . Then,

- (A)  $F \in C^2(I)$ ,  $(\mathcal{G}_r F)(x) \leq 0$ ,  $F'(x) \geq 1$ , and  $F''(x) \leq 0$  for all  $x \in I$ , and
- (B)  $F(x) \geq H(x, y)$  and  $F'(x) \geq H_x(x, y)$  for all  $x, y \in I^2$  and  $H_y(x, y) < 0$  for all  $(x, y) \in \mathbb{R}_+ \times (x^*, \infty)$ .



# Sketch of Proof

- (A): use properties of  $(G_r F)(x)$  and its derivative together with the strict concavity of  $\psi(x)$  on  $(0, x^*)$ .
- (B) follows from known results by Alvarez and Virtanen.



# Optimal Singular Control of Dividends

## Theorem

*Assume that the assumptions of Theorem 1 are satisfied. Then the value of the singular control problem is given by  $V_S(x) = H(x, x^*)$ . The value is twice continuously differentiable, monotonically increasing and concave. Moreover, the marginal value (Tobin's marginal  $q$ ) of the singular control reads as*

$$V'_S(x) = \psi'(x) \sup_{y \geq x} \left\{ \frac{1}{\psi'(y)} \right\} = \begin{cases} 1 & x \geq x^* \\ \frac{\psi'(x)}{\psi'(x^*)} & x < x^*. \end{cases} \quad (11)$$

*The corresponding optimal singular control consists of an initial impulse  $\xi_{0-} = (x - x^*)^+$  and a barrier strategy where retained earnings in excess of  $x^*$  are instantaneously paid out as dividends.*



# Sketch of Proof

- Take any  $D \in \mathcal{A}$ , apply the generalized Itô formula to  $(t, x) \mapsto e^{-rt} H(x, x^*)$  for a suitable sequence of increasing stopping times and use the superharmonicity theorem and monotone convergence to establish that the proposed value function dominates the value obtained by strategy  $D$ .
- Show that the proposed strategy is admissible.



## Further Results

- It can be shown that the obtained representation of the value of the singular control problem implies that also the associated impulse control problem

$$V_I^c(x) = \sup_{(\tau, \xi) \in \mathcal{V}} J^{\tau, \xi}(x) = \mathbb{E}_x \left[ \sum_{i=1}^N e^{-r\hat{\tau}(i)} (\hat{\xi}(i) - c) \right]$$

as well as the associated optimal stopping problems

$$V_{\text{OSP}}(x) = \sup_{\tau \in \mathcal{T}} \mathbb{E}_x [e^{-r\tau} X_\tau] \quad (12)$$

and

$$V_{\text{OSP}}^c(x) = \sup_{\tau \in \mathcal{T}} \mathbb{E}_x [e^{-r\tau} (X_\tau - c)], \quad (13)$$

where  $\mathcal{T}$  is the set of all  $\mathbb{F}$ -stopping times, are solvable in terms of the minimal increasing  $r$ -excessive map.



## References

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- ② Alvarez, L.H.R., Rakkolainen, T., 2006. *A class of solvable optimal stopping problems of spectrally negative jump diffusions*. Aboa Centre of Economics Discussion Paper n:o 9 (available online at [www.tukkk.fi/ace/](http://www.tukkk.fi/ace/)).
- ③ Alvarez, L.H.R., Virtanen, J., 2006. *A class of solvable stochastic dividend optimization problems: on the general impact of flexibility on valuation*. *Econ. Theory* 28, 373–398.

