

Optimal dividend and reinvestment policies when  
payments are subject to both fixed and  
proportional costs

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# Models and assumptions

Income process without payments

$$dX_t = \mu(X_t)dt + \sigma(X_t)dW_t.$$

Standing assumptions:

- A1.  $|\mu(y)| + |\sigma(y)| \leq K(1 + y)$  for all  $y \geq 0$  and some  $K > 0$ .
- A2.  $\mu$  and  $\sigma$  are continuously differentiable and the derivatives  $\mu'$  and  $\sigma'$  are Lipschitz continuous for all  $y \geq 0$ .
- A3.  $\sigma^2(y) > 0$  for all  $y \geq 0$ .
- A4.  $\mu'(y) \leq r$  for all  $y \geq 0$ . Here  $r$  is a discount factor.

Let

$$Lg(y) = \frac{1}{2}\sigma^2(y)g''(y) + \mu(y)g'(y) - rg(y).$$

## Comments on Assumption A4

A4:  $\mu'(y) \leq r$  for all  $y \geq 0$ . Here  $r$  is a discount factor.

Consider the special case

$$dX_t = (\mu_0 + \mu_1 X_t)dt + \sigma(X_t)dW_t, \quad X_0 = x.$$

Here  $\mu'(x) = \mu_1$  and furthermore

$$E^x[e^{-rt} X_t] = \left(x + \frac{\mu_0}{\mu_1}\right) e^{(\mu_1 - r)t} - \frac{\mu_0}{\mu_1} e^{-rt}.$$

If  $\mu_1 \leq r$  this stabilizes, but if  $\mu_1 > r$  it grows to infinity and therefore it is clearly better to wait. The right quantities to compare are therefore  $\mu'(x)$  and  $r$ , one representing the geometric growth rate and the other the geometric discounting rate. The condition  $\mu'(x) \leq r$  just says that in no state should growth rate exceed discounting rate.

## The problem

Total dividends paid up to time  $t$  is  $D_t$ . When reserves hit zero reinvestments are made, total reinvestments up to time  $t$  is  $C_t$ . Both  $C$  and  $D$  are nondecreasing and RCLL. Associated costs are

$$\begin{aligned} d\bar{C}_t &= c_0 1_{\{\Delta C_t > 0\}} + c_1 dC_t, \quad 0 \leq c_1 \leq 1, \\ d\bar{D}_t &= d_0 1_{\{\Delta D_t > 0\}} + d_1 dD_t, \end{aligned}$$

where  $c_0, c_1, d_0$  and  $d_1$  all are nonnegative constants.

Therefore

$$\begin{aligned} dY_t &= \mu(Y_t)dt + \sigma(Y_t)dW_t + (1 - c_1)dC_t - (1 + d_1)dD_t \\ &\quad - c_0 1_{\{\Delta C_t > 0\}} - d_0 1_{\{\Delta D_t > 0\}}, \end{aligned}$$

with  $Y_{0-} = y$ .

For given  $(C, D)$  let

$$V_{C,D}(y) = \limsup_{n \rightarrow \infty} E^y \left[ \int_{0-}^{\nu_n-} e^{-rt} dA_t \right],$$

where  $A = D - C$  and  $\nu_n = \inf\{t : C_t \vee D_t > n\}$ .

We want to find

$$V^*(y) = \sup_{(C,D)} V_{C,D}(y).$$

and also, if it exists, the optimal policy  $(C^*, D^*)$ .

**Shreve, Lehoczky and Gaver (1984).**

Same model as here, but without fixed costs.

**Richard (1977), Constantinides and Richard (1978), Harrison, Sellke and Taylor (1983).**

With fixed costs, but only linear Brownian motion.

**Avram, Palmowski and Pistorius (2007).**

Spectrally negative Lévy process, but no fixed costs.

**Porteus (1977).**

Discrete time

*Papers with absorption at zero*

**Paulsen (2007).**

Same model and expenses as in this paper

**Jeanblanc-Picqué and Shiryaev (1995).**

Linear Brownian motion.

**Shreve, Lehoczky and Gaver (1984).**

Same model as here, but without fixed costs.

*Papers written for combinations of dividend payments, investment policies and reinsurance policy, but restricted to Brownian motion are*

**Cadenillas, Sarkar and Zapatero (2007),**

**Cadenillas, Choulli, Taksar and Zhang (2006).**

**Solution of the problem** Consider the variational problem for unknown  $V$ ,  $y^*$ ,  $\gamma^* \in (0, y^*)$  and  $\delta^* \in (0, y^*)$ ,

$$\begin{aligned}
LV(y) &= 0, \quad 0 < y < y^*, \\
V(\gamma^*) &= V(0) + \frac{\gamma^* + c_0}{1 - c_1}, \\
V'(\gamma^*) &= \frac{1}{1 - c_1}, \\
V(y^*) &= V(y^* - \delta^*) + \frac{\delta^* - d_0}{1 + d_1}, \\
V'(y^* - \delta^*) &= \frac{1}{1 + d_1}, \\
V'(y^*) &= \frac{1}{1 + d_1}, \\
V(y) &= V(y^*) + \frac{y - y^*}{1 + d_1}, \quad y > y^*.
\end{aligned}$$

a) If this has a solution this solution is unique and

$$V(y) = V^*(y), \quad y \geq 0.$$

The optimal policy is to pay  $\delta^*$  in dividends whenever  $Y_{t-} = y^*$  and to reinvest  $\gamma^*$  whenever  $Y_{t-} = 0$ .

b) If this has no solution there is no optimal policy, but

$$V^*(y) = \lim_{\bar{y} \rightarrow \infty} V_{\bar{y}, \gamma(\bar{y}), \delta(\bar{y})}(y)$$

and this limit exists and is finite for every  $y \geq 0$ .

## Proposition 1

- a) Assume there is no optimal solution. Then there exists a solution  $g_2$  of  $Lg = 0$  so that

$$\lim_{y \rightarrow \infty} g_2(y) = \lim_{y \rightarrow \infty} g_2'(y) = 0.$$

Furthermore, for any other independent solution  $g_1$ ,

$$\lim_{y \rightarrow \infty} g_1'(y) = \lim_{y \rightarrow \infty} \frac{g_1(y)}{y} = \bar{g}_1$$

for some positive and finite  $\bar{g}_1$ .

- b) Assume that there are two solutions  $g_1$  and  $g_2$  of  $Lg = 0$  so that

$$\begin{aligned} \lim_{y \rightarrow \infty} g_1'(y) &= \bar{g}_1, \\ \lim_{y \rightarrow \infty} g_2(y) &= 0, \end{aligned}$$

where  $\bar{g}_1$  is finite and nonzero. Assume in addition that

$$\lim_{y \rightarrow \infty} \left( \frac{g_1(y)}{\bar{g}_1} - y \right) > \frac{\mu(0)}{r} - d_0.$$

Then there is no optimal solution.

- c) Assume there is a solution  $g$  of  $Lg = 0$  so that

$$\lim_{y \rightarrow \infty} \frac{g(y)}{y} = \infty$$

or equivalently

$$\lim_{y \rightarrow \infty} g'(y) = \infty.$$

Then there is an optimal solution.

## Example - Linear Brownian Motion

Let the income process without dividends follow

$$dX_t = \mu dt + \sigma dW_t,$$

It is easy to verify that  $Lg(y) = 0$  has the independent solutions

$$g_i(y) = e^{\theta_i y}, \quad i = 1, 2,$$

where

$$\begin{aligned} \theta_1 &= \frac{1}{\sigma^2} (\sqrt{\mu^2 + 2r\sigma^2} - \mu) \\ \theta_2 &= -\frac{1}{\sigma^2} (\sqrt{\mu^2 + 2r\sigma^2} + \mu). \end{aligned}$$

Clearly  $\theta_1 > 0$ , hence an optimal solution exists by Proposition 1.c. This is the main result of Harrison & al. (1983).



## Proposition 2

Assume there is no optimal policy, and let  $V$  be the value function. Consider the equation (in  $\bar{\gamma}$ ).

$$\begin{aligned} V'(\bar{\gamma}) &= \frac{1}{1 - c_1}, \\ V(\bar{\gamma}) &= V(0) + \frac{\bar{\gamma} + c_0}{1 - c_1}. \end{aligned} \tag{1}$$

Furthermore, with  $g_1$  and  $g_2$  as in Proposition 1, write

$$V(y) = a_1 g_1(y) + a_2 g_2(y).$$

a) We have

$$\lim_{y \rightarrow \infty} V'(y) = \frac{1}{1 + d_1}.$$

b) If  $c_1 + d_1 > 0$  then (1) has a unique solution.

Furthermore

$$\begin{aligned} a_1 &= \frac{1}{1 + d_1} \frac{1}{\bar{g}_1}, \\ a_2 &= \frac{1}{1 - c_1} \frac{1}{g_2'(\bar{\gamma})} - \frac{1}{1 + d_1} \frac{1}{\bar{g}_1} \frac{g_1'(\bar{\gamma})}{g_2'(\bar{\gamma})}. \end{aligned}$$

Here  $\bar{g}_1 = \lim_{y \rightarrow \infty} g_1'(y)$  and  $\bar{\gamma}$  is the solution of

$$\begin{aligned} c_0 &= \frac{1 - c_1}{1 + d_1} \frac{1}{\bar{g}_1} (g_1(y) - g_1(0)) \\ &\quad + \left( \frac{1}{g_2'(y)} - \frac{1 - c_1}{1 + d_1} \frac{1}{\bar{g}_1} \frac{g_1'(y)}{g_2'(y)} \right) (g_2(y) - g_2(0)) - y. \end{aligned}$$

c) If  $c_1 = d_1 = 0$  there are two possibilities.

- (i) The equation (1) has a unique solution and then  $a_1$ ,  $a_2$  and  $\bar{\gamma}$  are as in part b above.
- (ii) The equation (1) has no solution, but

$$a_1 = \frac{1}{\bar{g}_1},$$
$$a_2 = \frac{\lim_{y \rightarrow \infty} \left( \frac{g_1(y)}{g_1} - y \right) - \frac{g_1'(0)}{\bar{g}_1} - c_0}{g_2(0)}.$$

## A financial example

Income process without dividends assumed to be a linear Brownian motion with drift  $\mu$  and diffusion  $\sigma$ , but money can be invested in risk free assets with return  $r$ .

Investment costs are incurred with rate  $\alpha(Y_t)$  so that total investment costs have intensity  $\alpha(Y_t)Y_t$ .

Assume that this consists of a fixed part  $\alpha_0$  and a part that is proportional with the amount invested  $\alpha_1$ , i.e.

$$\alpha(y)y = \alpha_0 + \alpha_1 y.$$

This gives

$$dX_t = (\mu_0 + (r - \alpha_1)X_t)dt + \sigma dW_t,$$

where  $\mu_0 = \mu - \alpha_0$ . Assume that  $\mu_0 > 0$  and  $0 \leq \alpha_1 < r$ . When  $\alpha_0 = 0$  and  $\alpha_1 = r$ , this is Brownian motion.

The generator is

$$Lg(y) = \frac{1}{2}\sigma^2 g''(y) + (\mu_0 + (r - \alpha_1)y)g'(y) - rg(y) = 0.$$

Assume first that  $\alpha_1 = 0$ . Two solutions are

$$\begin{aligned} g_1(y) &= ry + \mu_0, \\ g_2(y) &= e^{-k(y)}U(1, \frac{1}{2}, k(y)), \end{aligned}$$

where

$$\begin{aligned} k(y) &= \frac{r}{\sigma^2} \left( y + \frac{\mu_0}{r} \right)^2, \\ U(a, b, x) &= \frac{1}{\Gamma(a)} \int_0^\infty e^{-xt} t^{a-1} (1+t)^{b-a-1} dt, \quad a > 0. \end{aligned}$$

In this case there is no optimal solution, but if  $c_1 = d_1 = 0$ ,

$$V^*(y) = y + \frac{\mu_0}{r} - \frac{c_0}{U(1, \frac{1}{2}, k(0))} e^{-(k(y)-k(0))} U(1, \frac{1}{2}, k(y)).$$

The first two terms are the value if there were no costs when reaching zero, i.e. when  $c_0 = 0$ .

When  $\alpha_1 > 0$ , we have the solutions

$$\begin{aligned}g_1(y) &= e^{-k(y)} F(1, \frac{1}{2}, k(y)), \\g_2(y) &= e^{-k(y)} U(1, \frac{1}{2}, k(y)).\end{aligned}$$

Also

$$e^{-k(y)} F(a, b, k(y)) \sim \left( y + \frac{\mu_0}{r - \alpha_1} \right)^{\frac{r}{r - \alpha_1}},$$

hence there is always a solution.

In all tables fixed values are  $\sigma^2 = \mu_0 = 1$ ,  $c_0 = d_0 = 0.1$ ,  $c_1 = d_1 = 0.05$ ,  $r = 0.1$  and  $\alpha = 0.02$ .

Solutions were obtained by using Runge-Kutta for  $g_1(0) = 0$ ,  $g_1'(0) = 1$  and  $g_2(0) = 1$ ,  $g_2'(0) = 0$ , together with the MATLAB function `fsolve`.

$c_0$	0	0.1	1	3	5	7.76	10
$y^*$	4.50	5.14	5.89	6.33	6.54	6.73	6.84
$\gamma^*$	0	0.61	1.31	1.72	1.92	3.10	2.20
$y^* - \delta^*$	0.47	1.06	1.75	2.15	2.35	2.52	2.62
$V^*(0)$	8.81	8.52	7.36	5.13	2.96	0	-2.39
$V^*(1)$	9.77	9.66	9.44	9.15	8.90	8.56	8.29
$V^*(5)$	13.50	13.28	13.23	13.16	13.11	13.08	13.07

$d_0$	0	0.1	1	3	5	10
$y^*$	1.94	5.14	14.83	29.28	41.80	70.53
$\gamma^*$	0.67	0.61	0.50	0.45	0.43	0.40
$y^* - \delta^*$	1.94	1.06	0.73	0.61	0.57	0.52
$V^*(0)$	8.95	8.52	7.53	6.67	6.19	5.48
$V^*(1)$	10.10	9.66	8.64	7.75	7.26	6.51
$V^*(5)$	13.92	13.38	11.98	10.76	10.08	9.06

$c_0 = d_0$	0	0.1	1	3	5	5.42	10
$y^*$	1.30	5.14	15.68	30.84	43.80	46.71	73.28
$\gamma^*$	0	0.61	1.15	1.45	1.60	1.62	1.80
$y^* - \delta^*$	1.30	1.06	1.37	1.60	1.73	1.75	1.91
$V^*(0)$	9.24	8.52	6.35	3.22	0.53	0	-5.61
$V^*(1)$	10.22	9.66	8.45	7.32	6.59	6.46	5.28
$V^*(5)$	14.04	13.38	11.88	10.66	10.00	9.88	8.99